

SERVICES & PRICING GUIDE

Sharapova & Co.



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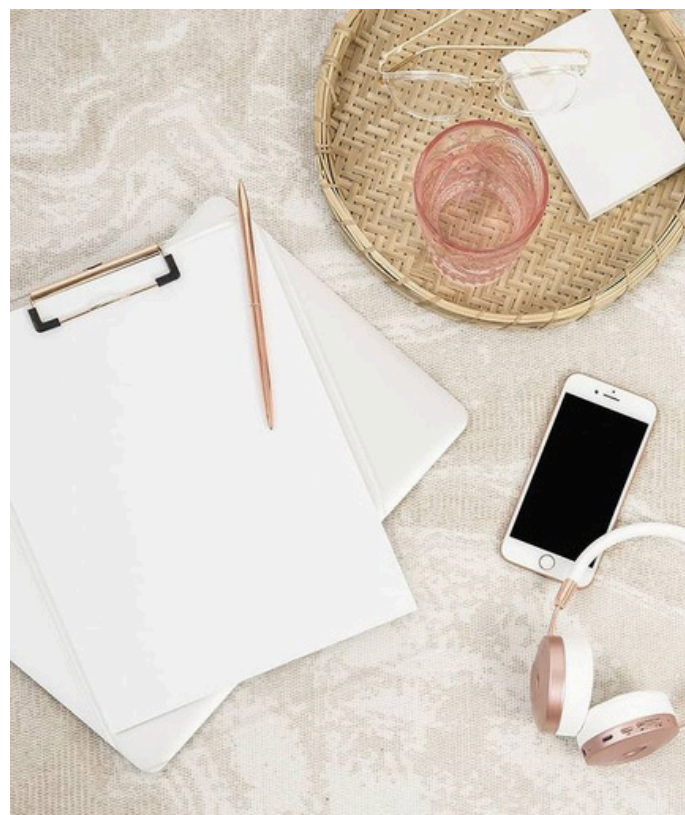


Welcome!

At Sharapova & Co., we believe that managing your finances effectively is the cornerstone of business success.

In this guide, you'll find detailed information on our services, pricing, and how we can work together to ensure your financial success.

Together, we'll elevate your finances to new heights, unlocking the potential for success that your business deserves. Thank you for considering us as your trusted bookkeeping partner.



Subscribe to our email newsletter!

[LINK HERE](#)

HELLO! I'M YULIA



I'm a professional Accountant and Tax Advisor

I'm passionate about helping business owners with their accounting and tax planning. Thank you for considering me as your partner in financial management.

Our mission is to provide comprehensive, reliable, and personalized bookkeeping and tax advisory services that empower businesses to focus on their core activities while maintaining financial clarity and compliance.


Through our services, we aim to ensure accuracy in financial records, provide insightful financial reporting, and support strategic business decisions.

connect with us


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PACKAGE OPTION

	BRONZE <i>from</i> \$465 <small>MONTHLY</small>	DIAMOND <i>from</i> \$1350 <small>MONTHLY</small>	GOLD <i>from</i> \$685 <small>MONTHLY</small>
Monthly Bookkeeping	✓	✓	✓
Bank Reconciliation	✓	✓	✓
Financial Statement	✓	✓	✓
Financial Review	✓	✓	✓
Tax Filing Form 1040	✗	✓	✓
Payroll Management*	✗	✓	✓
Monthly Meetings	✗	✓	✓
Financial Analysis	✗	✓	✗
AR & AP Management*	✗	✓	✗
Tax Services & Planning	✗	✓	✗
	LEARN MORE	LEARN MORE	LEARN MORE

*based on the scope

All packages are customizable based on your specific business needs, and additional services can be added for a tailored bookkeeping solution.

ADD ONS

Setup - \$1,500 **Training - \$180/hr**

Assistance with the selection, setup, and training for bookkeeping and financial software

Includes:

- *Software Setup*
- *Chart of accounts*
- *Integrate banking systems*
- *Training Charged Hourly*
- *Setup is a one time fee*

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Fixed Asset Management - \$150/mo

Tracking and management of fixed assets, including depreciation schedules and end-of-year tax adjustments.

Includes:

- *Fixed Assets Tracking*
- *Fixed Assets Management*
- *Depreciation Schedules*
- *Amortization Schedules*
- *End-of-Year Adjustments*

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Accounts Cleanup and Catch-up - Call for Quote

A one-time service to update and correct bookkeeping records. Ideal for businesses that need to get their books up to date.

Includes:

- *Comprehensive Review*
- *Categorization*
- *Reconciliation*
- *Adjustment Entries*
- *Financial Statements*
- *One-time Service*

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To enhance the value and comprehensiveness of our bookkeeping packages, consider the following add-on services. These options allow you to customize the packages based on your specific needs, providing a more tailored and flexible approach.

SERVICES

These options allow you to customize the packages based on your specific needs, providing a more tailored and flexible approach.

1040 Filing

\$500

For individual tax returns or business owners if the service is not included in the monthly package

Includes:

- Initial call
- Documents collection
- Documents review
- Electronic filing
- Sending the tax return to the client

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Schedule C

\$250

For business owners if the service is not included in the monthly package

Includes:

- Additional fee to 1040 filing
- Bookkeeping is not included
- Filing based on the provided P&L

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Schedule A

\$250

For business owners if the service is not included in the monthly package

Includes:

- Additional fee to 1040 filing
- Bookkeeping is not included
- Filing based on the provided expenses

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Sales Tax

\$1,200

For business owners if the service is not included in the monthly package

Includes:

- Monthly / quarterly filing
- Sales tax calculation
- Initial setup with the state
- Billed per state annually

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SERVICES

These options allow you to customize the packages based on your specific needs, providing a more tailored and flexible approach.

RMD

\$200/hr

Calculating and filing the RMDs that should have been taken and outline the next steps to ensure compliance with IRS regulations.

Includes:

- Documents collection
- Documents review
- Electronic filing form 5329
- Penalty Waiver Request
- Guide you through the distribution process

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Discovery Call

\$750

The Discovery Call is designed to pinpoint your business's financial pain points and provide a clear roadmap for improvement.

Includes:

- 1-hour consultation
- A detailed analysis of your business operations
- A step-by-step action plan tailored to streamline your finances and resolve key issues (delivered by email)

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Tax Strategy Call

\$1,500

Tax Strategy Plan provides a customized, in-depth approach to optimizing your business's tax structure.

Includes:

- Phase 1: Initial strategy session (1 Hour) - Identification of gaps and inefficiencies
- Phase 2: A detailed tax strategy plan
- Phase 3: Follow-Up Call (1 Hour) - Guidance on how to implement the strategy

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Additional Services **\$200/hr**

For business owners if the service is not included in the monthly package

Includes:

- Audit support
- Tax planning and advisory if not included with the package
- Other services

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HOW IT WORKS

This is our four-step process to onboard a new client, ensuring a smooth transition and setting the stage for a successful partnership

01

Initial Consultation and Assessment

We begin with an introductory meeting to get to know each other, understand your business model, and discuss your specific bookkeeping and financial management needs. This step involves a detailed assessment of your current financial systems, bookkeeping practices, and any challenges you're facing.

02

Proposal and Agreement

We provide a detailed proposal outlining the scope of services, deliverables, timelines, and pricing tailored to your business requirements. We discuss the proposal with you to ensure it meets your expectations and make any necessary adjustments.

03

Onboarding

Once the proposal is finalized, we sign a service agreement that outlines the terms of our engagement, and confidentiality. We provide an overview of our bookkeeping processes, including how and when financial reports will be delivered, communication protocols, and how to submit documents and information to us.

04

Ongoing Support and Communication

Following the onboarding, we establish regular check-ins to discuss your financials, any concerns, and adjustments to services as your business evolves. Our team remains available for any questions or additional support needed, ensuring a seamless and supportive partnership.

FAQ's

Category/Topic

What kind of businesses do you serve?

We specialize in providing accounting and tax advisory services to electric and related businesses.

How do you ensure the confidentiality of our financial data?

Protecting your financial data is our top priority. We employ secure cloud-based accounting software to safeguard your information.

Can you work with our existing accounting software?

We can seamlessly integrate with your existing system or recommend and help transition you to a system that better suits your needs.

Category/Topic

Do you provide tax filing services?

We provide tax filing services, tax planning services, and comprehensive tax strategy to minimize your tax liability.

How often will we communicate about my financials?

We offer quarterly, monthly, or on-demand meetings to discuss your financials, strategies, and any concerns you might have.

How can I get started with your services?

Contact us to schedule an initial consultation. We'll discuss your business needs, assess your processes, and propose solution for you.



DON'T SIT DOWN AND WAIT FOR
THE OPPORTUNITIES TO COME.
GET UP AND MAKE THEM.

Madam C.J. Walker

what's NEXT



Ready to get started?

Partner with us for hassle-free, accurate, and reliable accounting and tax planning services tailored to your unique needs. We are committed to ensuring your financial success through comprehensive solutions, from day-to-day accounting to strategic financial planning.

Don't let bookkeeping tasks distract you from what you do best.

Elevate your business with our expert services – because when your finances thrive, so does your business

BOOK A CALL

Let us handle the numbers!

Ready to take the stress out of your finances and focus on growing your business? Partner with us for hassle-free, accurate, and reliable bookkeeping and tax planning services tailored to your unique needs.

THANK YOU!



Connect with us



ys-homes.com